

IFCA MEMBER SPOTLIGHT

Pat Hodges, Squibb-Taylor

NH₃/ LP Gas Sales / Technical Support
Started in the Business: 1974

Areas Served: US & Canada

If you haven't met this 6'5" Texan with a witty sense of humor, you probably have never been to MAGIE or the IFCA Convention in the past 40 years! Pat grew up in Dallas with two siblings. His parents worked for an automotive air conditioner manufacturer.



Pat & Teresa

During college, Pat noticed a help wanted ad for a warehouse/customer service position at Squibb-Taylor and applied for the job. After working there just 3 months, Cecil Squibb allowed Pat to take a hiatus in order to try out for the World Football League (the Chicago Fire). Pat made it to the final cut before being released, and returned to Squibb-Taylor. After working in Dallas for three more years, Pat had the opportunity to relocate to Springfield, IL to serve Squibb-Taylor's Midwest territory.

Over the next 7 years, Pat logged lots of miles providing service to distributors as well as technical support for the NH₃ products. Although he was busy, he found time for a few (shhh...lots of) rounds of golf. In 1984, Pat returned to the Squibb-Taylor office in Dallas, where he still works today. He is considered one of the leading experts in the US and Canada when it comes to anhydrous ammonia equipment and safety. When you speak of a true friend to IFCA, that is Pat!

Family/Hobbies? Pat and his high school sweetheart Teresa have been married for 47 years. Teresa taught piano lessons as well as played piano in church for 30 years. They have 3 children: Greg, Leeann and Katie. Greg works as a school administrator, Leeann as an advertising producer and Katie works for a pediatrician. Two of Pat's children were born in Illinois (although Pat told us he has never told them that). Pat and Teresa have 5 grandkids that keep them very busy; in his spare time he enjoys golf, hunting, fishing and of course following any sports team that has the word "Dallas" or "Texas" in the name.

What do you enjoy about the business? Pat says 'I enjoy seeing old friends and meeting new ones throughout my travels. Squibb-Taylor has always treated me like a family member, allowing me to conduct business as if I were part of the ownership. In fact, right now I am working for the 3rd generation of ownership.'

Concerns? All the experienced individuals retiring or leaving the ag industry.

Why did you join IFCA? It's been a great way to stay in touch with the ag retail sector and a way to keep learning about the industry.



**Illinois Fertilizer &
Chemical Association**
Supply • Service • Stewardship

2020 IFCA Board of Directors

Executive Committee

Chairman: Jeremy Maloney, Tri-County Chemical

Vice-Chair: Jason Wesslund, Heritage FS

Finance: Tadgh Davis, Mosaic

Secretary: Greg Taylor, The Equity

Nate Todd, Tri-County Seeds

Past Chair: Carl Kessler, Syngenta

Board Members

Josh Allen, Brandt

Bryan Fairfull, M & M Service Co.

Mike Harriss, Winfield United

Aaron Hunsinger, BASF

Mike Koenigs, Corteva Agriscience

Dave Myers, CHS Elburn

Nate Pierce, Goldstar FS

Bob Spratt, LeRoy Fertilizer

Meg Steward, AGI

Paul Whitworth, Nutrien

IFCA Staff

Jean Payne, President

KJ Johnson, Director of Government & Industry Relations

Dan Schaefer, Director of Nutrient Stewardship

John Rebholz, Director of Safety & Education Programs

Leslie Forrest, Director of Office & Membership Programs

Jason Solberg, Assistant Director of Programs & Compliance

IFCA Office: 14171 Carole Drive;
Bloomington, IL 61705
Ph (309) 827-2774; fax (309) 827-2779
www.ifca.com