

# WELCOME

**Meg Yargus**

**IFCA Convention Committee Chair**



*Responsible People  
in a Proactive Industry*



# Jeff Eggleston

2013 IFCA Board Chairman



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# **Secretary's Report**

**Ryan Heldt**

# **Financial Report**

**April 1, 2012 – March 31, 2013**

**Travis Weaver**

**&**

**Jason Tomkinson**

**IL Agricultural Auditing Assoc.**

# **Illinois Fertilizer & Chemical Association Financial Report April 1, 2012 – March 31, 2013**



Presented by:



Illinois Agricultural Auditing Assoc.  
Jason Tomkinson, CPA

# Auditor's Opinion

- In our opinion, the financial statements present fairly, in all material respects, the financial position of Illinois Fertilizer & Chemical Association, Inc. as of March 31, 2013 and 2012, and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

# Balance Sheet

## ■ Assets

■ Cash/Cash Equivalents	\$256,120
■ Investments	1,195,569
■ Prepays/Receivables	14,841
■ <b>Total Current Assets</b>	<b>\$1,466,530</b>
■ LT Receivables	365,000
■ Property/Other	24,031

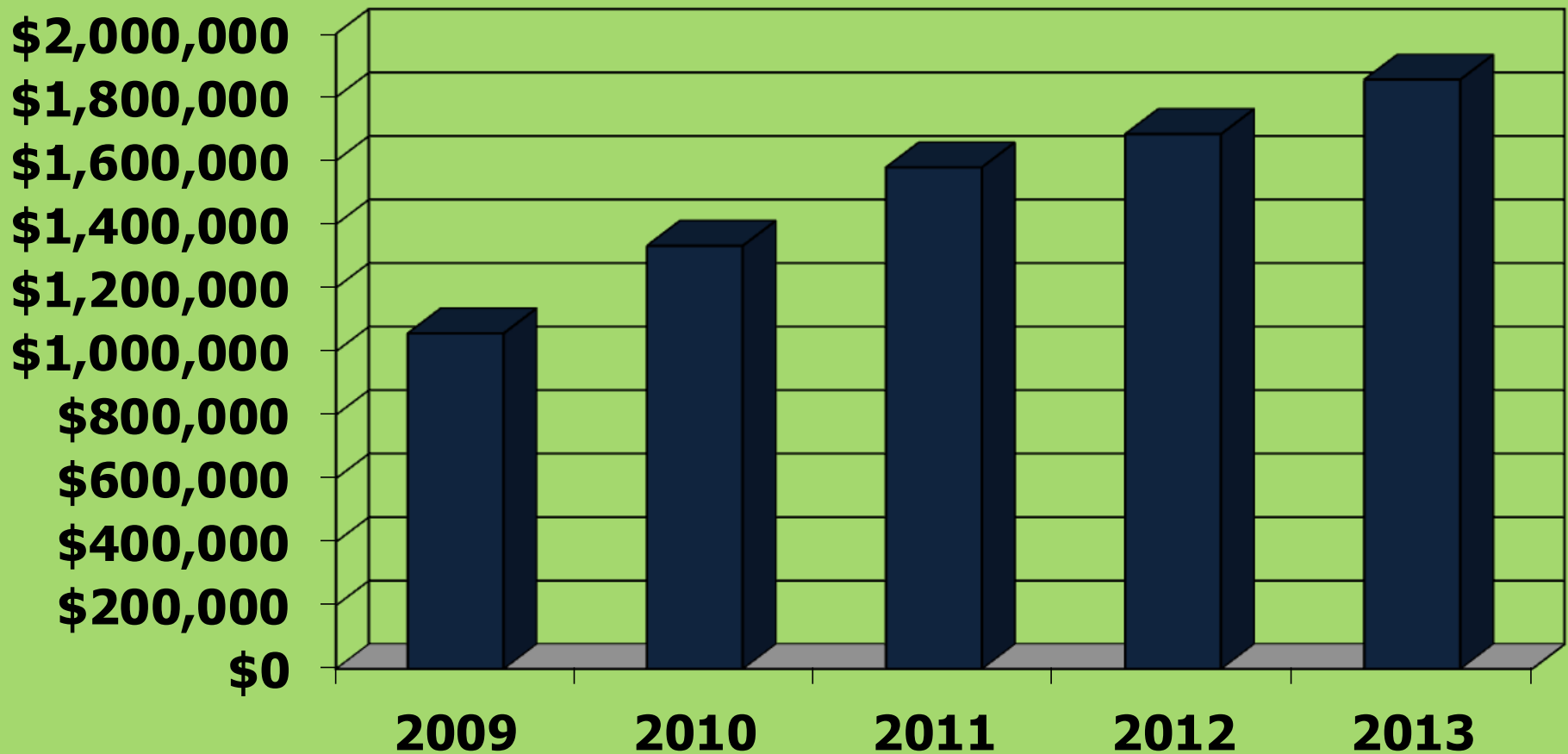
**Total Assets** **\$1,855,561**

## ■ Liabilities and Net Assets

■ Current Liabilities	\$ 136,212
■ Total Net Assets	1,719,349

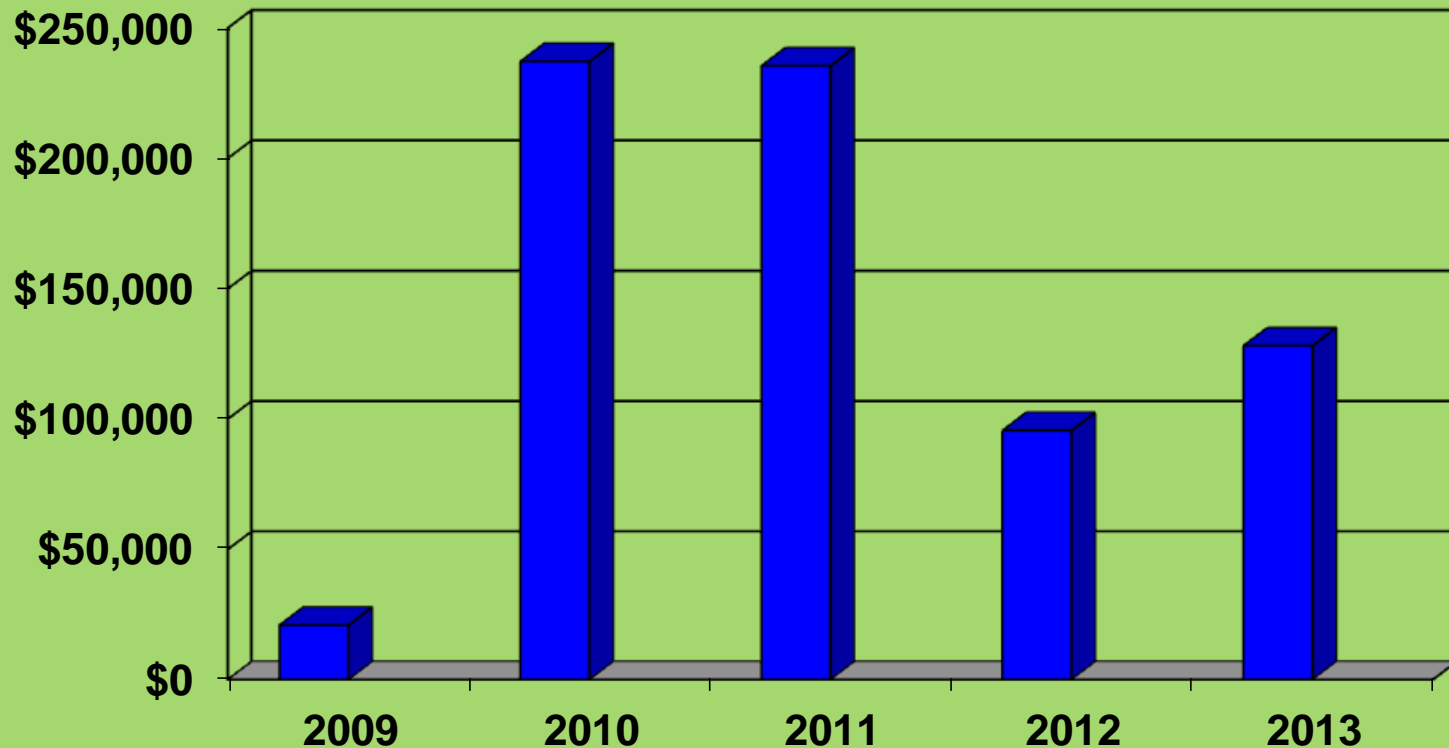
**Total Liabilities and Net Assets** **\$1,855,561**

# IFCA 5 Year Asset Comparison





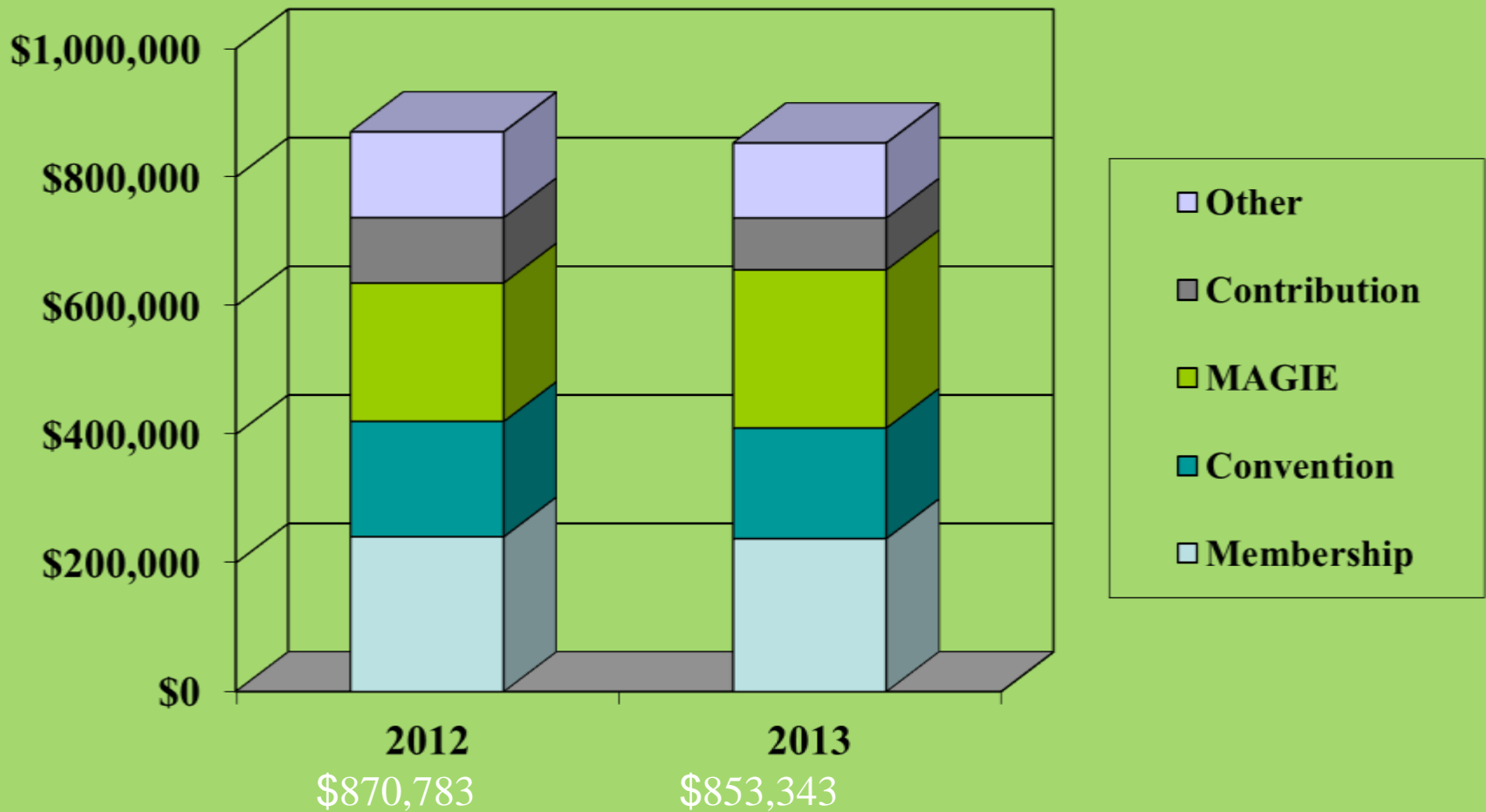
# Change in Net Assets



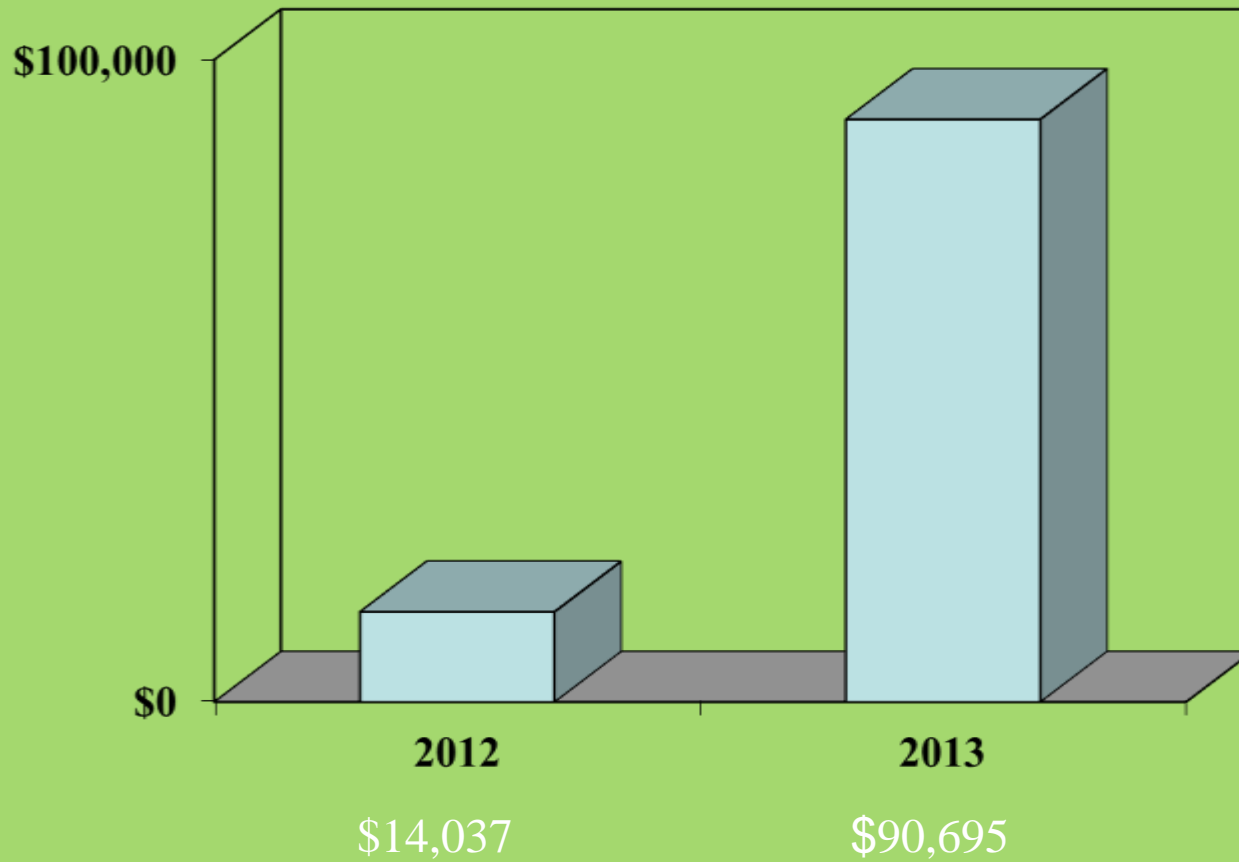
# Income Statement

■ Income	\$944,038
■ Expenses	\$815,991
■ Net Asset Increase	\$128,047

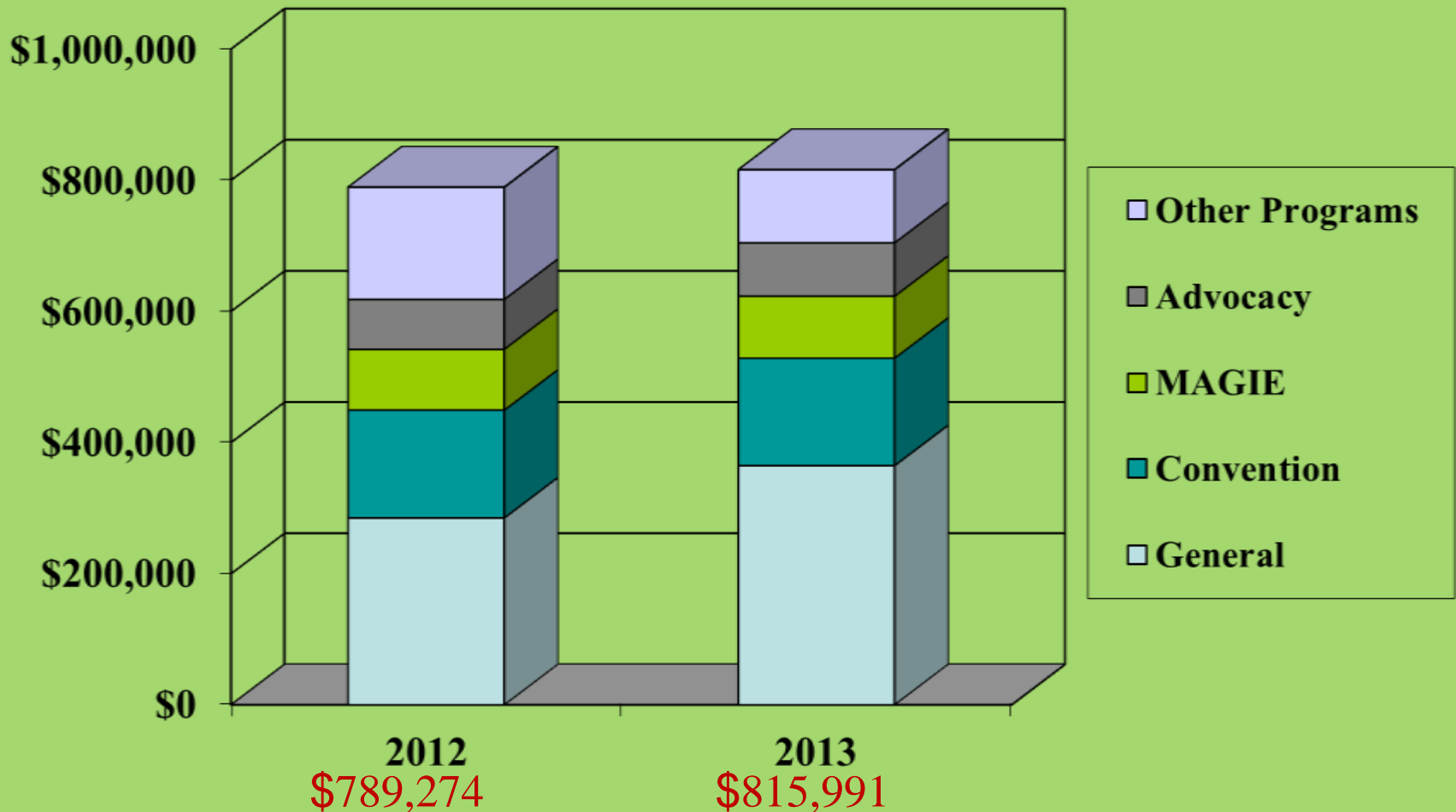
# Operating Revenue



# Investment Income



# Expenses



# Jeff Eggleston

## 2013 IFCA Board Chairman

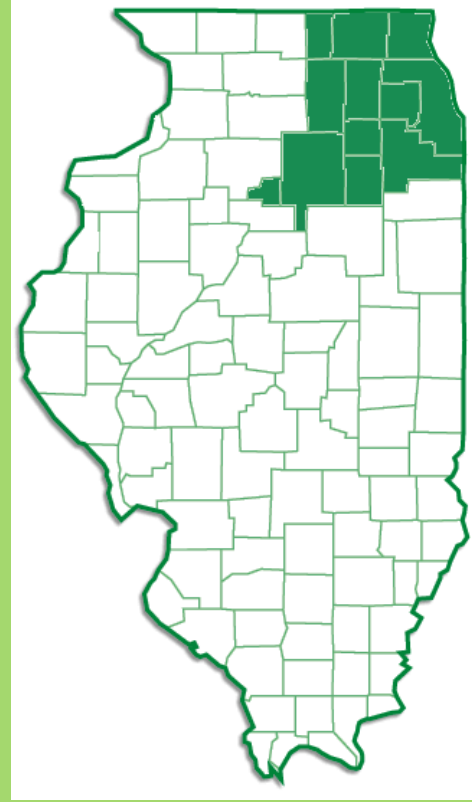
# Introduction of IFCA Board Members



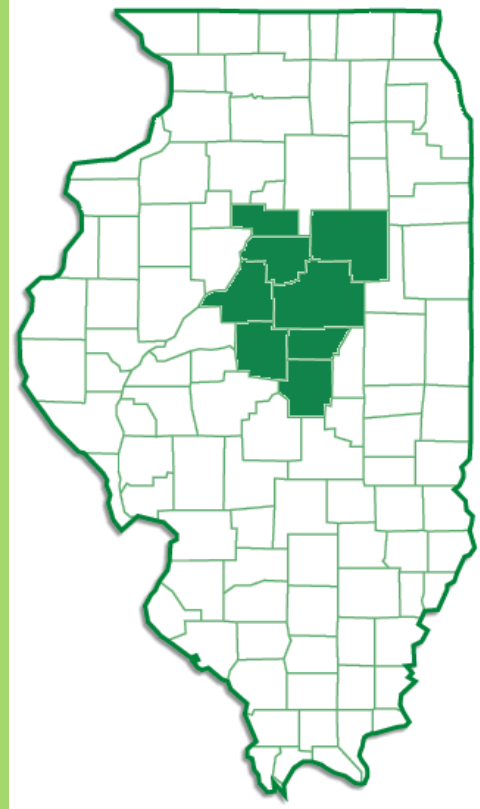


**Martin Case**  
**Koch Agronomic Services**  
**Bloomington, IL**  
**At Large Representative**





**Jeff Eggleston**  
**Hintzsche Fertilizer Inc.**  
**Maple Park, IL**  
**Retail District 2 Representative**  
**Chairman**



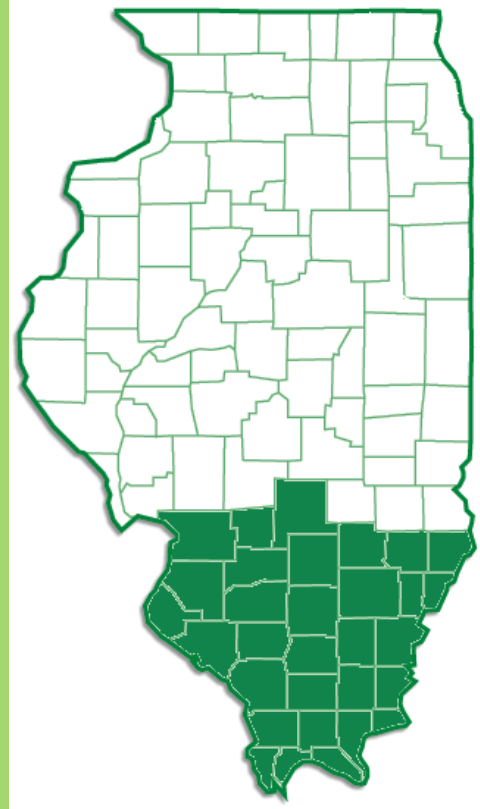
**Eric Gordon**

**Brandt Consolidated**

**Lincoln, IL**

**Retail District 4 Representative**

**Executive Committee**

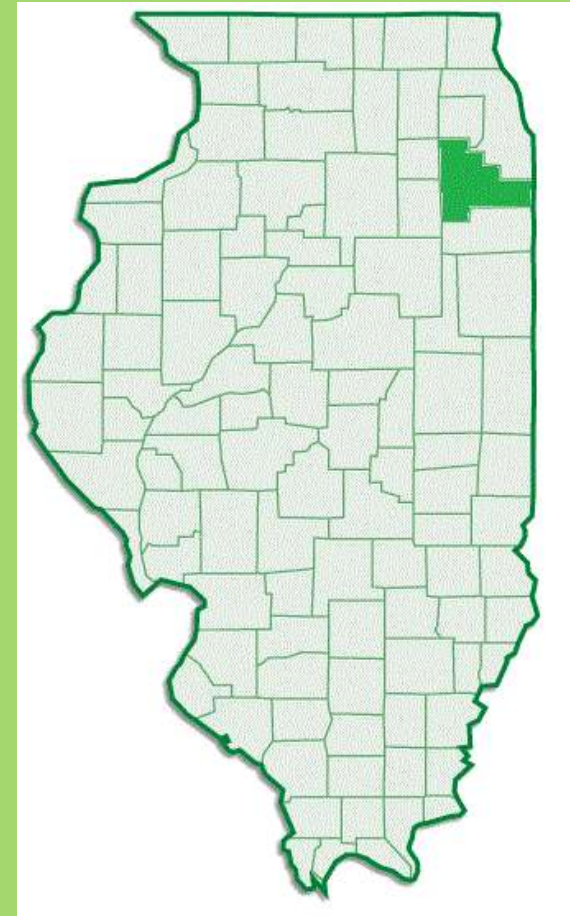


**Jeremy Maloney**

**Tri County Chemical Inc.**

**Eldorado, IL**

**Retail District 8 Representative**



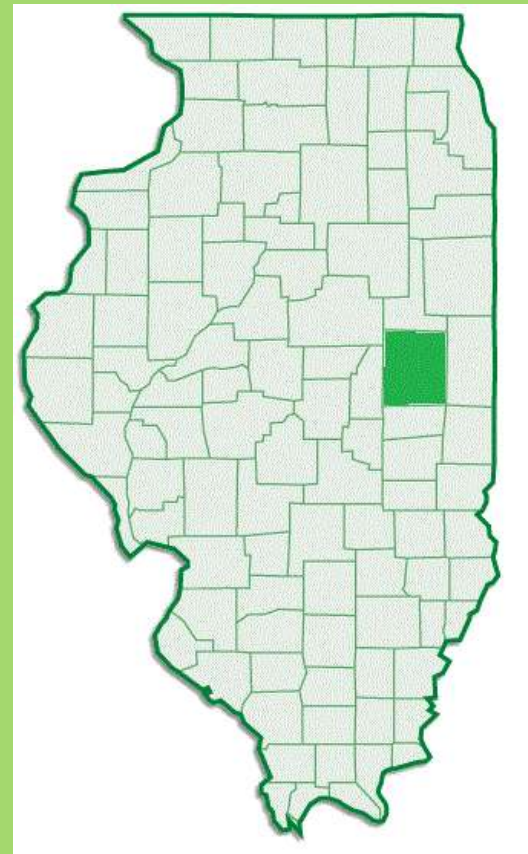
**Ryan Heldt**

**Dow AgroSciences**

**Peotone, IL**

**Chemical Manufacturer Representative**

**Secretary**



**Tony Judois**

**Fertilizer Dealer Supply**

**Philo, IL**

**Equipment Representative**



**Carl Kessler**

**Syngenta**

**Auburn, IL**

**Seed Industry Representative**



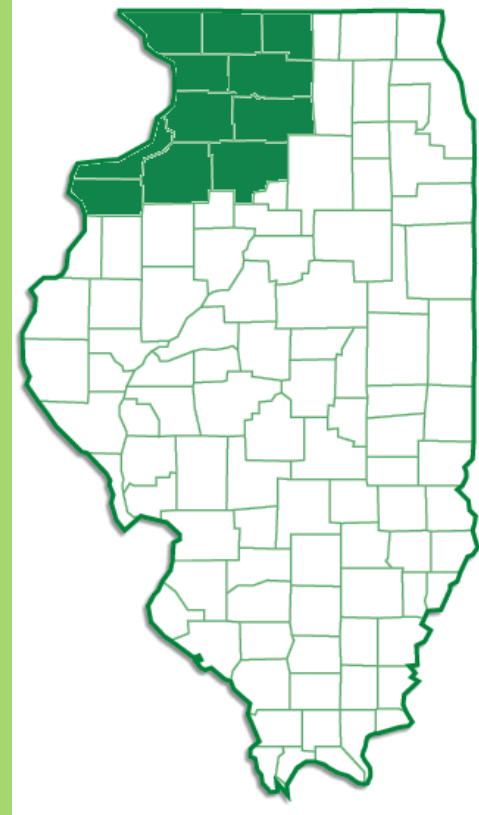


**Jim Lillyman**  
**United Suppliers Inc.**  
**Mendota, IL**  
**Distributor Representative**



**Jim McNelly**  
**Christian County FS**  
**Taylorville, IL**  
**At Large Representative**



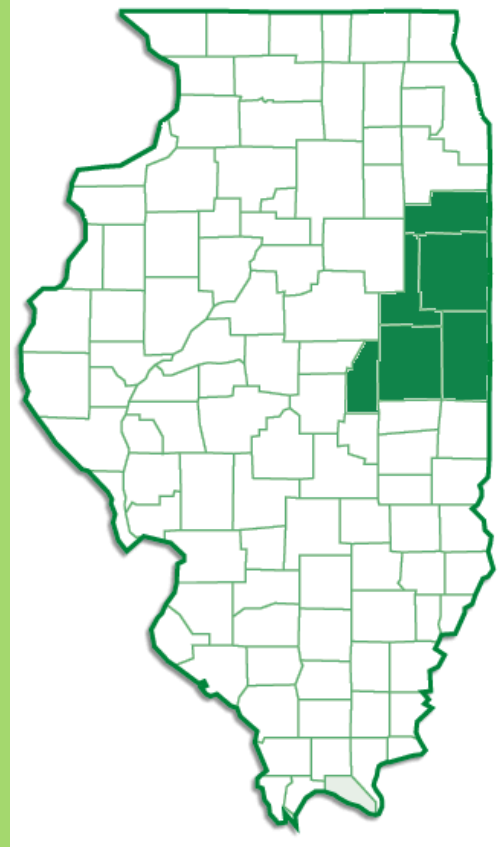


**John Musser**

**Stephenson Service Company**

**Stockton, IL**

**Retail District 1 Representative**

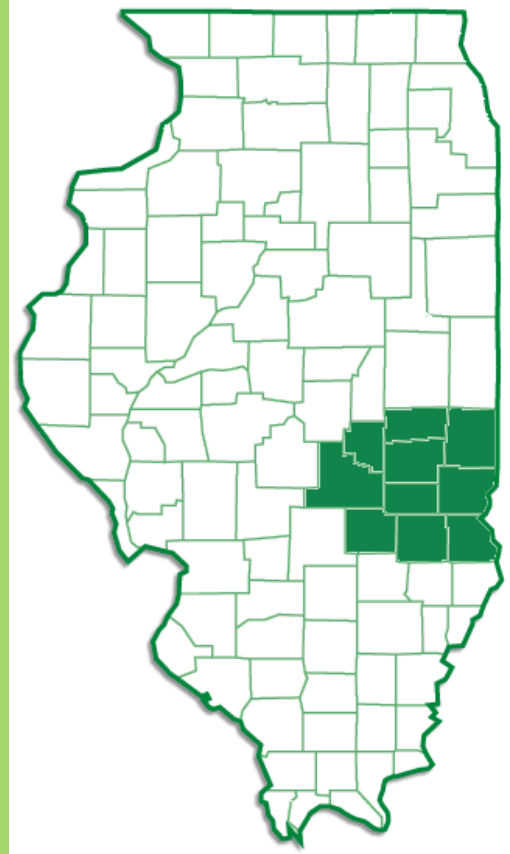


**Bill Romshek**

**Heritage FS, Inc.**

**Gilman, IL**

**Past Chair**



**Jamie Southard**

**Effingham Equity**

**Effingham, IL**

**Retail District 7 Representative**



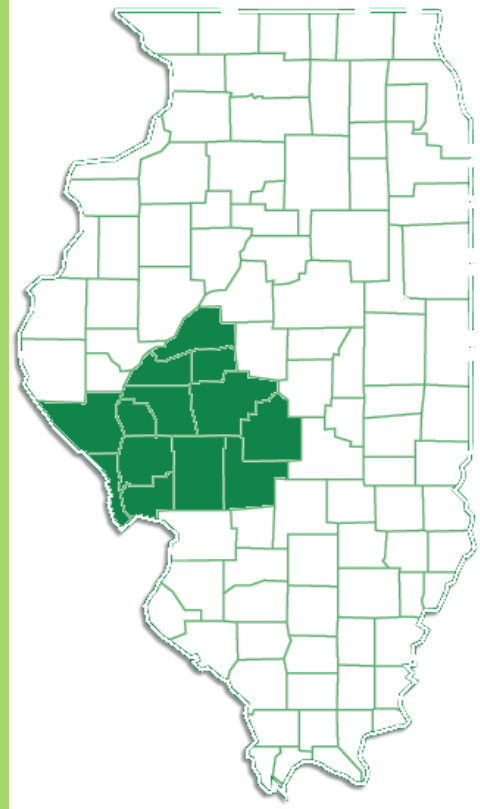
**Brian Waddell**

**Marco NPK, Inc.**

**Normal, IL**

**Fertilizer Representative**

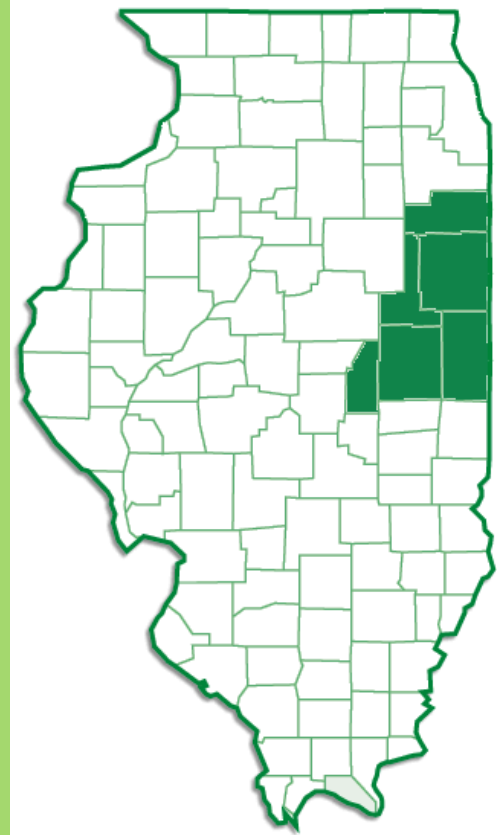
**Vice Chair**



**Regan Wear**  
**Shipman Elevator Company**  
**Shipman, IL**  
**Retail District 6 Representative**



**Travis Weaver**  
**Crop Production Services**  
**Blandinsville, IL**  
**Retail District 3 Representative**  
**Finance Officer**



**Jason Wesslund**

**Heritage FS, Inc.**

**Gilman, IL**

**Retail District 5 Representative**

# 2014 IFCA Executive Committee



Brian Waddell, Chair



Travis Weaver, Vice Chair



Ryan Heldt, Finance



Eric Gordon, Secretary



Carl Kessler



Jeff Eggleston, Past Chair



# Chairman's Report

**Jeff Eggleston**



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# IFCA Leadership

- Nutrient Research & Education Council
  - IFCA Administers the Program
  - Funds the Keep it for the Crop 4R Program & Research on Increasing Yields & Reducing Nutrient Losses; \$2.5 million per year

# ARA/TFI/CLA/NAA Ag Retail Tour



# Safety & Stewardship

- On-Line Ammonia Training Program for Farmers

- Partnership with IDA Focusing on Tool Bars;

Classes Well Attended by IFCA Members



# IFCA's Strengths

- We Are Proactive
- We are Focused
- We are Leaders
- We are Implementers of Ideas & Programs
- We are Stewards of our Industry

And....We Have Fun

# IFCA President's Report

**Jean Payne**



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# IFCA Staff



**KJ Johnson, Leslie Forrest, Jean Payne, Kevin Runkle**

# **Scholarship Presentations**



# **Lang-Aldrich Award**

**presented by Dr. Bob Hoeft**

**Kaitlyn Bissonnette**  
**University of Illinois**

**Dr. Robert G. Hoelt Soil  
Fertility Scholarship**  
**presented by Dr. Bob Hoelt**

**Kristofer Heller**  
**University of Illinois**

# **Midwest Ag Scholarships**

**Presented by Brian Waddell**

# **Midwest Ag Scholarship Foundation Members**

- **Albert Allen**
- **Lloyd Burling**
- **Ken Cruce**
- **Ken Cruce, Jr.**
- **Mary Eble**
- **Bob Faulkner**
- **Dale Ford**
- **Jim Hill**
- **Wayne Hillis**
- **Bob Jackson**
- **Cecil Lovdahl**
- **John Mitchell**
- **Max Muirheid**
- **Bob Piper**
- **Lloyd Schwarting**
- **George Smith**
- **Dave Specketer**
- **Herb Sutter**
- **Gary Snyder**
- **Patty Taylor**
- **John Turini**
- **Lee Ward**
- **Shelly Weathers**
- **Bill Whitworth**

# Midwest Ag Scholarships

- Nathan Dunlap, WIU, Carrollton
- Matthew Durbin, UI, Shelbyville
- Jeremy Leininger, SIU, Vandalia
- Nelson Seaborn, ISU, Serena

# **IFCA Scholarships**

## **Presented by Brian Waddell**

### **IFCA Scholarship Committee**

Jeff Eggleston

Brian Waddell

Jim Lillyman

Travis Weaver

# IFCA Scholarships

- Matthew Anzek, Newark, ISU
- Michael Keane, Stronghurst, WIU
- Eric Oseland, Teutopolis, LLCC/SIU-C
- Nicholas Steppig, Waterloo, UI
- Haden Smith, Wayne City, Rend Lake CC
- Lloyd Burling/Vic Thompson Scholarship:  
Lauren Meents, Ashkum, Parkland CC

**2013 IFCA Board Chairman**

**Brian Waddell**



**ADJOURN**