

# WELCOME

**Meg Yargus**

**IFCA Convention Committee Chair**

**Pledge of Allegiance**



# **Ryan Heldt**

## **2016 IFCA Board Chairman**



**Illinois Fertilizer &  
Chemical Association**  
**Supply • Service • Stewardship**

# Recognition of Special Guests



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# Secretary's Report

## Regan Wear



# **Financial Report**

**April 1, 2015 – March 31, 2016**

**Carl Kessler**

**&**

**Jason Tomkinson**

**Clifton Larson Allen**

# **Illinois Fertilizer & Chemical Association Financial Report April 1, 2015 – March 31, 2016**



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

**Presented by:**



**CliftonLarsonAllen**

# Auditor's Opinion

- In our opinion, the financial statements present fairly, in all material respects, the financial position of Illinois Fertilizer & Chemical Association, Inc. as of March 31, 2016 and 2015, and the changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

# Balance Sheet

- **Assets**

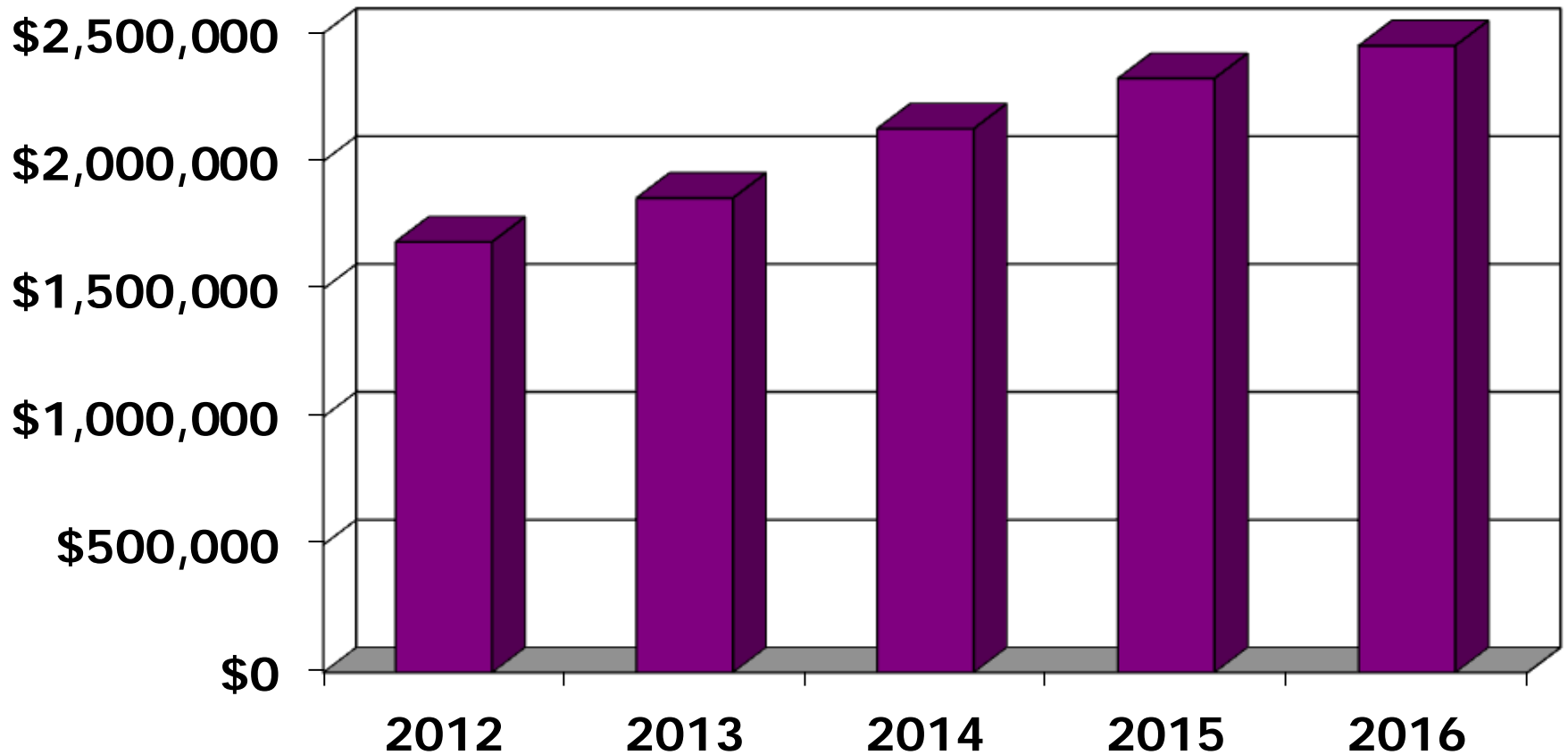
– Cash	\$381,186	
– Investments	1,723,128	
– Prepaids/Receivables	67,152	
– <b>Total Current Assets</b>	<b>\$2,171,466</b>	
– LT Receivables	275,000	
– Property	5,264	
<b>Total Assets</b>		<b>\$2,451,730</b>

- **Liabilities and Net Assets**

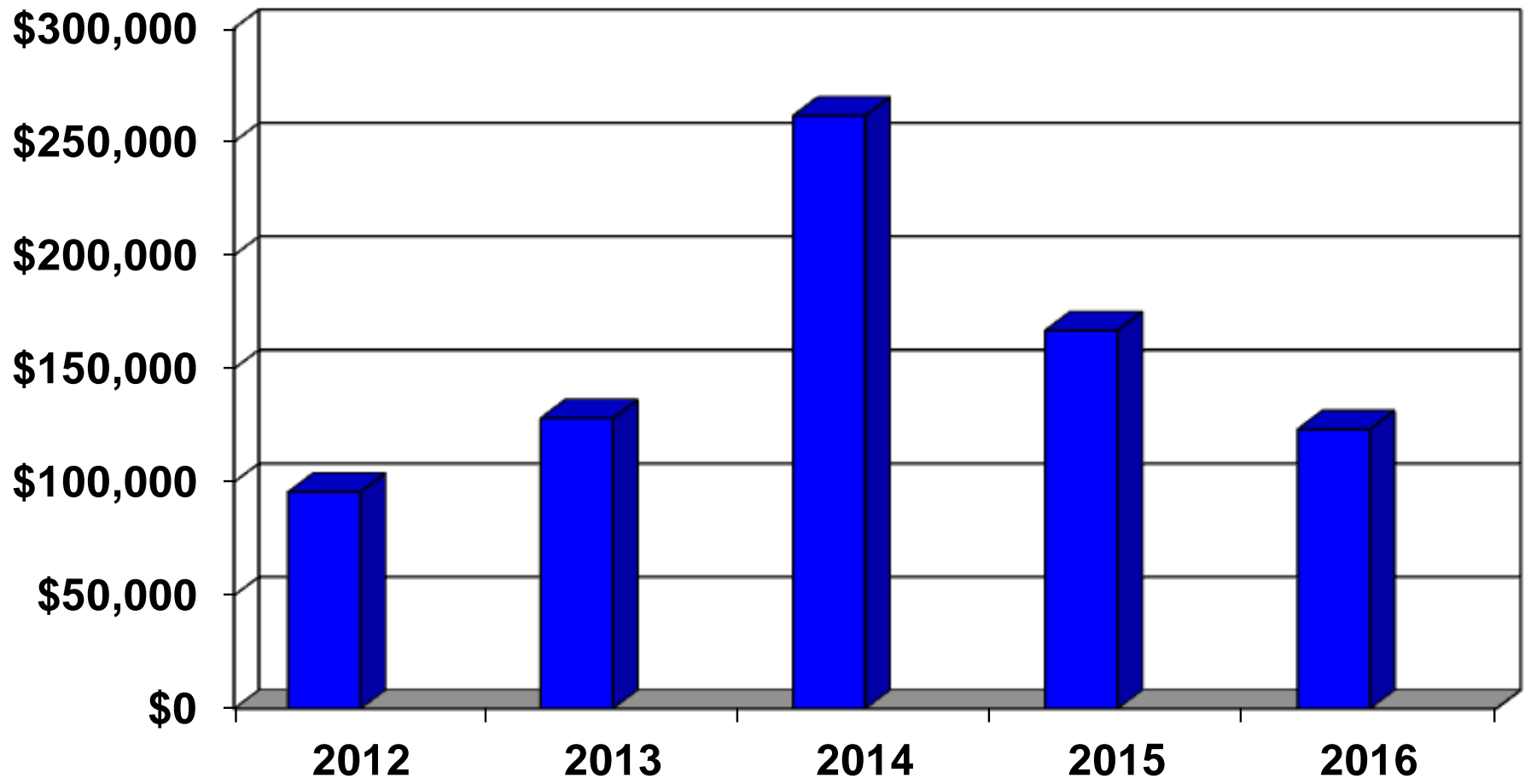
– Current Liabilities	\$ 180,962	
– Total Net Assets	2,270,768	
<b>Total Liabilities and Net Assets</b>		<b>\$2,451,730</b>



# IFCA 5 Year Assets Comparison



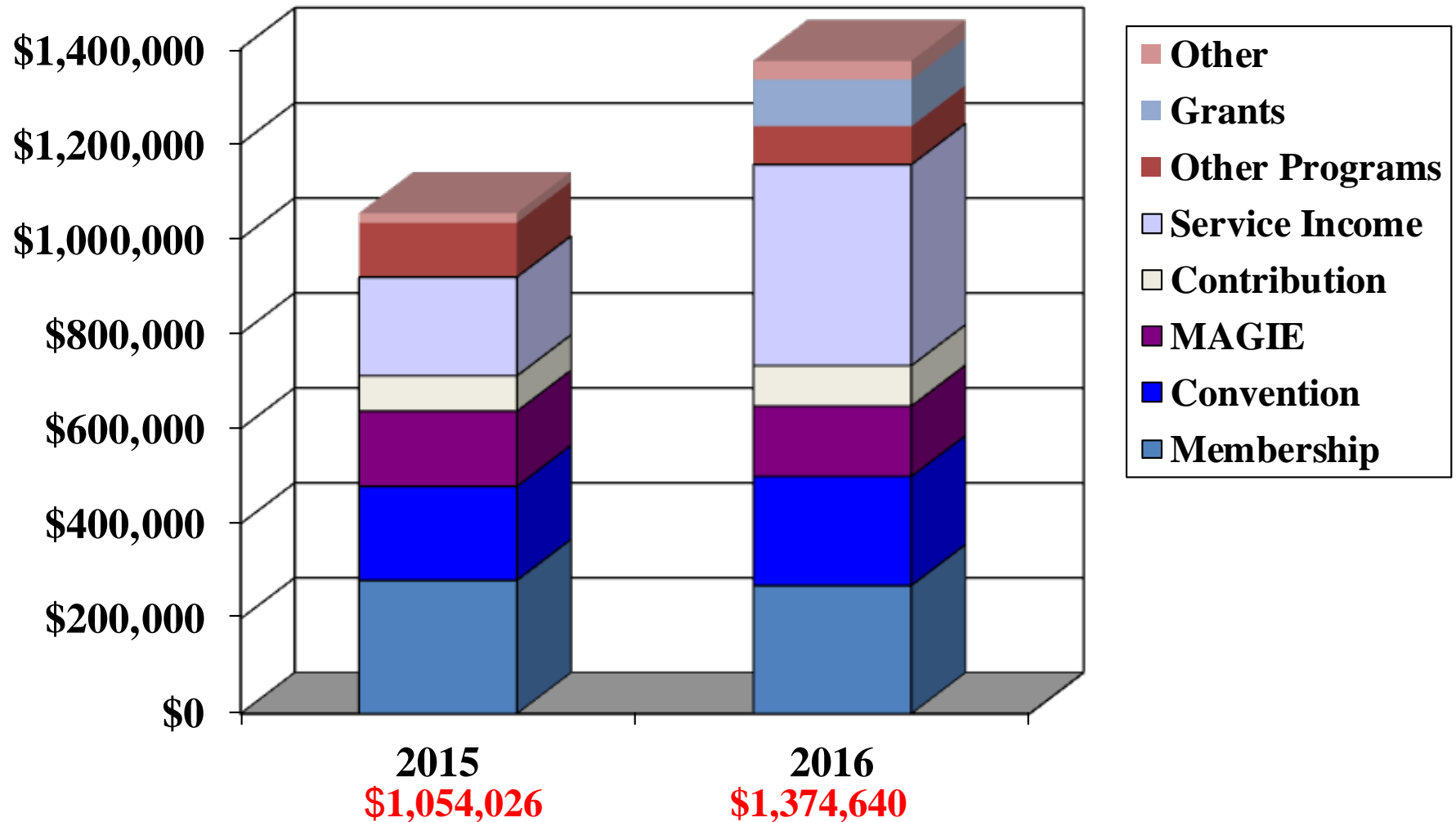
# Change in Net Assets



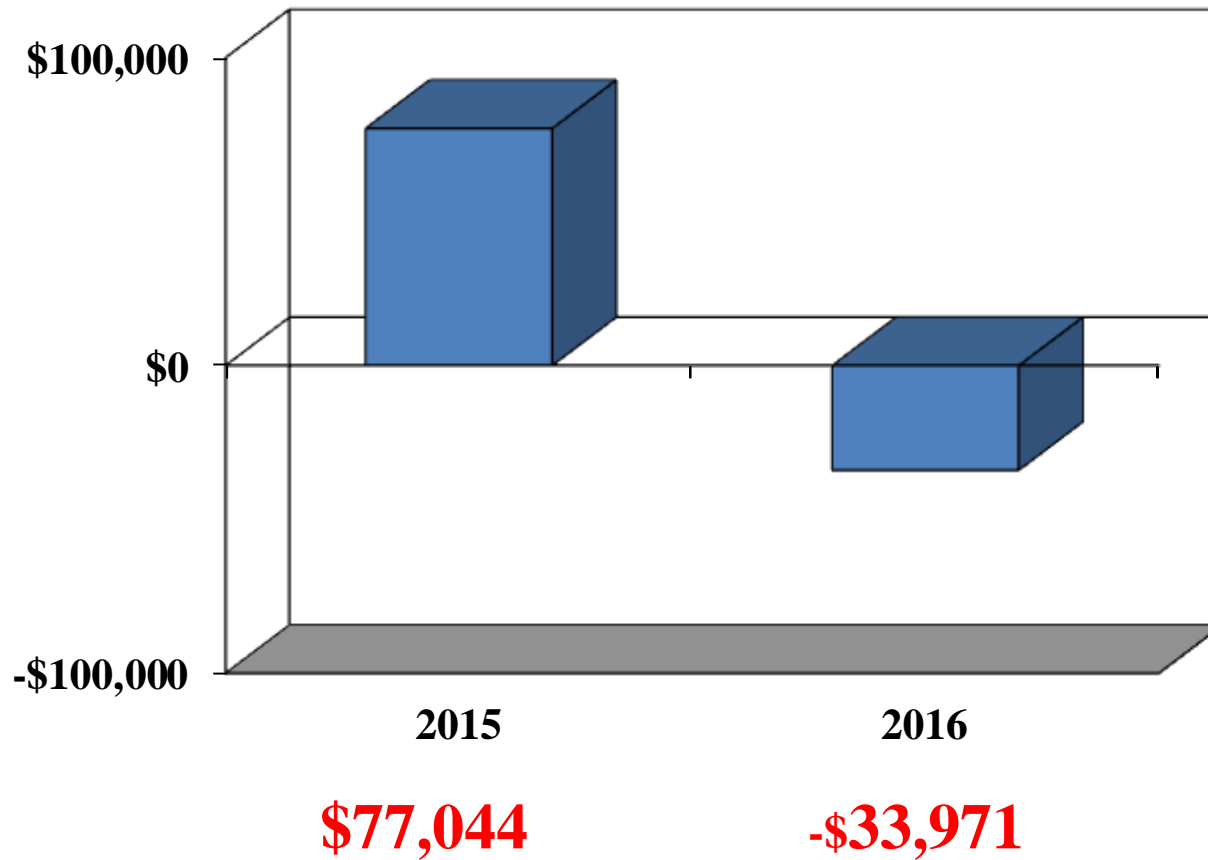
# Income Statement

- **Income** **\$1,340,669**
- **Expenses** **1,217,453**
- **Net Asset Increase** **\$123,216**

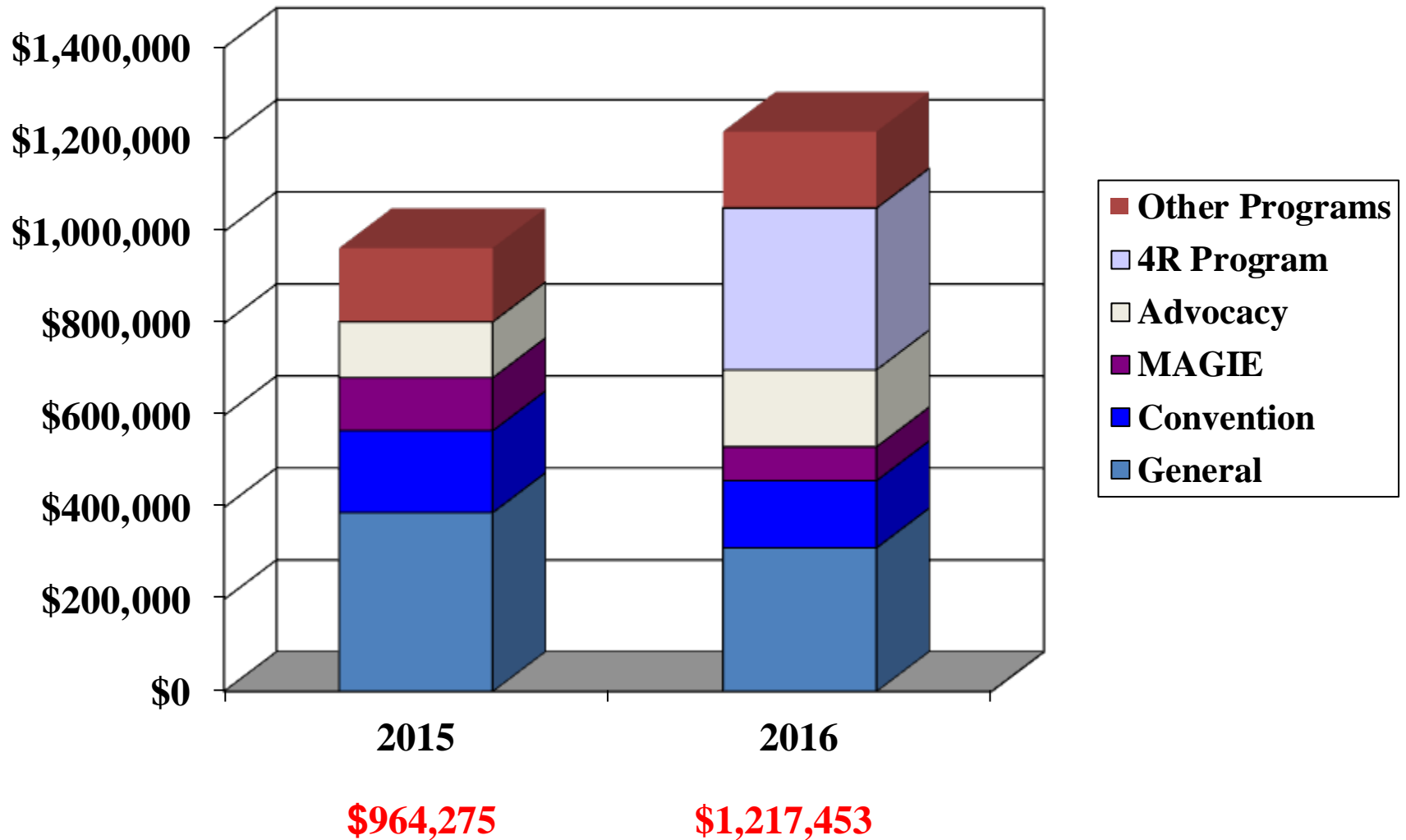
# Operating Revenue



# Investment Income



# Expenses



# Introduction of IFCA Board Members



**Illinois Fertilizer &  
Chemical Association**  
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**Tadgh Davis**

**The Mosaic Company**

**Petersburg, IL**

**At Large Representative**





**Dave Myers**

**CHS, Inc.**

**Elburn, IL**

**Retail District 2 Representative**



**Eric Gordon**

**Brandt Consolidated**

**Lincoln, IL**

**Retail District 4 Representative**

**Vice Chairman**



**Jeremy Maloney**

**Tri County Chemical Inc.**

**Eldorado, IL**

**Retail District 8 Representative**

**Executive Committee**



**Ryan Heldt**

**Dow AgroSciences**

**Peotone, IL**

**Chemical Manufacturer Representative**

**Chairman**



**Tony Judois**

**Fertilizer Dealer Supply**

**Philo, IL**

**Equipment Representative**



**Carl Kessler**

**Syngenta**

**Auburn, IL**

**Seed Industry Representative**

**Finance Officer**



**Jim Lillyman**

**United Suppliers Inc.**

**Mendota, IL**

**Distributor Representative**



**Jim McNelly**

**West Central FS**

**Galesburg, IL**

**At Large Representative**



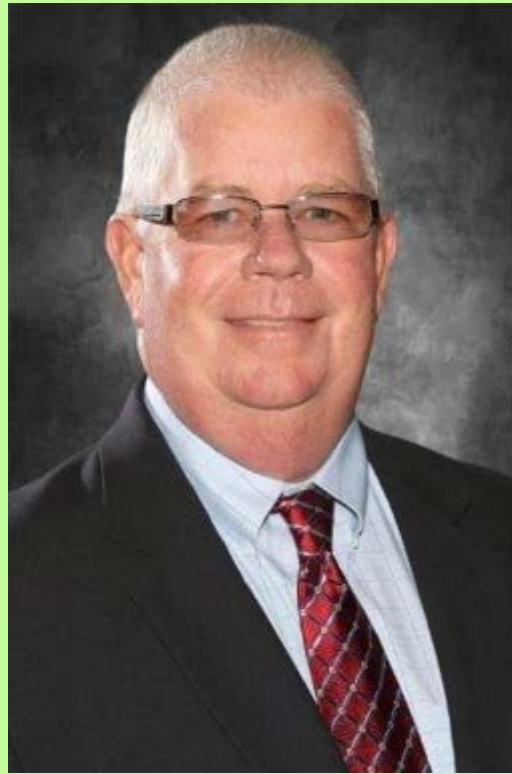


**John Musser**

**Stephenson Service Company**

**Stockton, IL**

**Retail District 1 Representative**



**Greg Taylor**

**The Equity**

**Effingham, IL**

**Retail District 7 Representative**



**Paul Whitworth**

**Potash Corporation**

**Northbrook, IL**

**Fertilizer Representative**



**Regan Wear**

**CHS, Inc.**

**Shipman, IL**

**Retail District 6 Representative  
Secretary**



**Travis Weaver**

**Crop Production Services**

**Blandinsville, IL**

**Retail District 3 Representative**

**Past Chairman**



**Jason Wesslund**

**Heritage FS, Inc.**

**Gilman, IL**

**Retail District 5 Representative**

# Retiring Board Members



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship



**Jim McNelly**

**West Central FS**

**Galesburg, IL**

**At Large Representative**





**Travis Weaver**

**Crop Production Services**

**Blandinsville, IL**

**Retail District 3 Representative**

**Past Chairman**



**Jim Lillyman**

**United Suppliers Inc.**

**Mendota, IL**

**Distributor Representative**

# Re-Elected Board Members



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# Re-Elected Board Members



**Jason Wesslund**  
Retail District 5



**Jeremy Maloney**  
Retail District 8



**Illinois Fertilizer &  
Chemical Association**  
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# New Board Members



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship



**Bryan Fairfull**

**M & M Service Company**

**Carlinville, IL**

**At Large Representative**



**Nathan Todd**

**West Central FS**

**LaHarpe, IL**

**Retail District 3 Representative**



**Mike Harris**

**Winfield United**

**Trenton, IL**

**Distributor Representative**



# 2017 IFCA Executive Committee



**Eric Gordon, Chair**



**Regan Wear, Vice Chair**



**Carl Kessler, Finance**



**Jeremy Maloney, Secretary**



**Jason Wesslund**



**Ryan Heldt, Past Chair**

# **2016 Chairman's Report**

**Ryan Heldt**



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# **IFCA President's Report**

**Jean Payne**



**Illinois Fertilizer &  
Chemical Association**  
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# What Makes IFCA Successful?

- Our Mission & Programs
- Our Leadership: Board of Directors
- Our Staff

**Welcome John Rebholz!**

# IFCA Director of Safety & Education

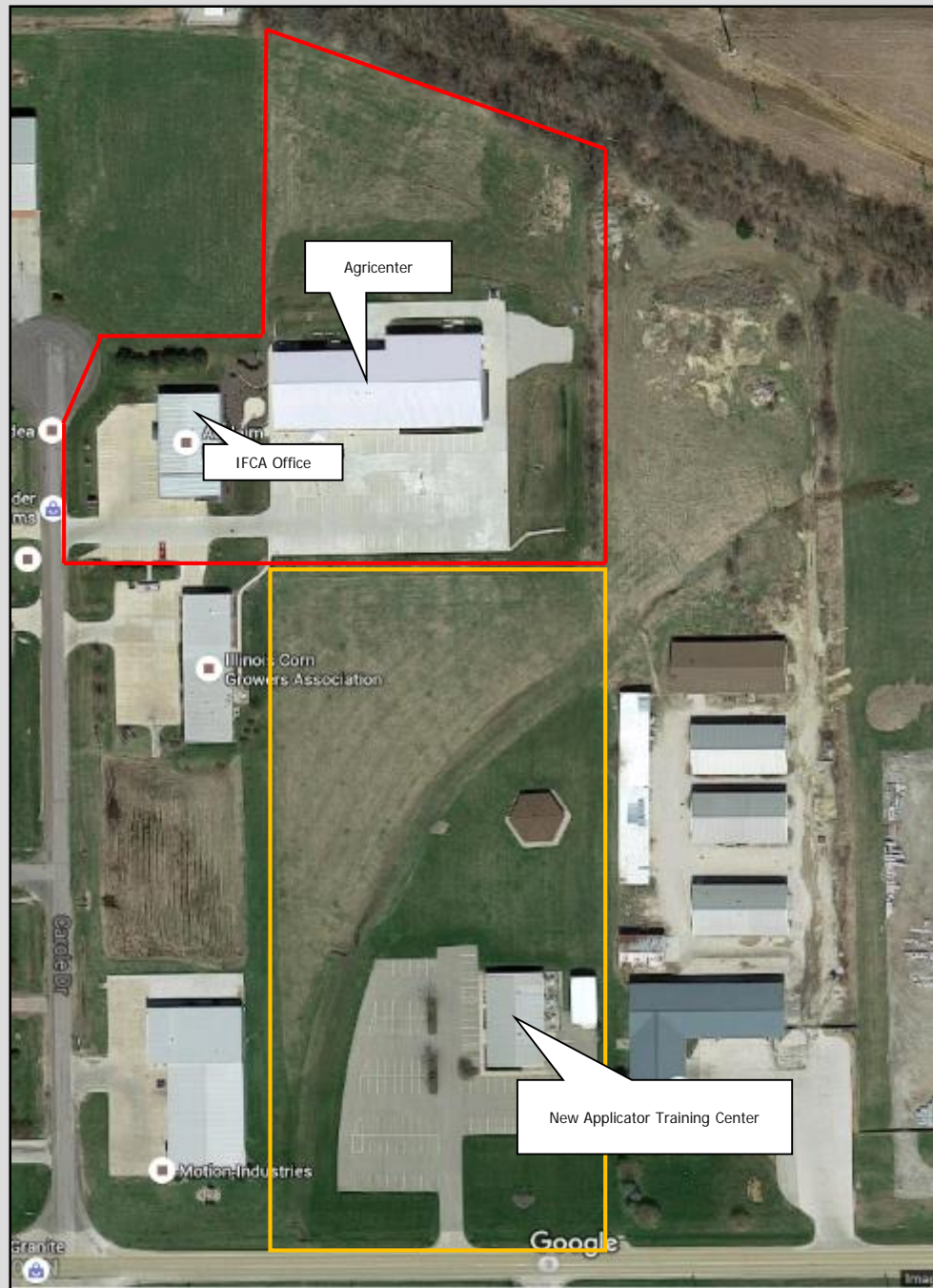


**John will provide IFCA members with compliance assistance, provide ammonia training to our members, emergency responders and farmers, and teach the Ammonia Technician Course and Nurse Tank Inspection Course.**



**Custom Application Training  
Bloomington, IL  
Summer 2017**









4830 John Deere (2010)



8103 Terra-Gator (1999)



Hagie STS-10 (2006)



Case IH 4420 (2011)





RoGator from AGCO (New)



# Scholarship Presentations



**Illinois Fertilizer &  
Chemical Association**  
Supply • Service • Stewardship

# **Lang-Aldrich Award**

**presented by Dr. Bob Hoeft**

**Gevan Behnke**  
**University of Illinois**

**Dr. Robert G. Hoelt**  
**Soil Fertility Scholarship**  
**presented by Dr. Bob Hoelt**

**Frank Rademacher**  
**University of Illinois**



# **IFCA Scholarships & Midwest Ag Scholarships**

**Presented by Brian Waddell**

# Midwest Ag Scholarship Foundation Members

- Albert Allen
- Gregg Barnard
- Quentin Brown
- Lloyd Burling
- Ken Cruce
- Ken Cruce Jr.
- Mary Eble
- Jeff Eggleston
- Rich Fairfield
- Bob Faulkner
- Dale Ford
- Derek Hardy
- Jim Hill
- Wayne Hillis
- Bob Jackson
- Ed Karr
- Cecil Lovdahl
- John Mitchell
- Tom Morrison
- Max Muirheid
- Mark Richie & Tim Richie
- Larry Schmidt
- George Smith
- Dave Specketer
- Patty Taylor
- John Turini
- Brian Waddell
- Lee Ward
- Ken Weaver
- Shelly Weathers
- Bill & Paul Whitworth

# Midwest Ag Scholarships

- Brittany Becker, SIU, Bartelso IL
- Mary Hubbard, ISU, Decatur IL
- Travis Winans, UI, Taylorville IL
- Hannah Wohlbrink, WIU, Macomb IL

# **IFCA Scholarships**

## **Presented by Brian Waddell**

### **IFCA Scholarship Committee**

**Jim Lillyman**

**Greg Taylor**

**Eric Gordon**

**Travis Weaver**

# **IFCA Scholarships**

- Anthony Booker, ISU, Normal IL
- Ashlan Edwards, WIU, Farmington IL
- Tyler Litterly, ISU, Lake Fork IL

**Lloyd Burling/Vic Thompson Scholarship:**

- Lee Stiltz, WIU, Jacksonville IL

# **Introduction of 2017 IFCA Board Chairman**



**Illinois Fertilizer &  
Chemical Association**  
**Supply • Service • Stewardship**

**Eric Gordon**

**2017 IFCA Board  
Chairman**

**ADJOURN**